



**Executive Committee Meeting Minutes
Fourth Quarterly Board Meeting
December 7, 2006**

Pursuant to notice, a meeting of the Nashville State Community College Foundation Executive Committee took place Thursday, December 7, 2006 at 7:30 a.m. in room W-20 at Nashville State.

Voting members present: Nancy Eisenbrandt (Chair)
Joey Hatch (Chair-Elect)
Christine Bradley
Hank Flury
Jim Porter

Voting members absent: Chris Ferrell

Non-voting members present: Debra Bauer
Nati Lentino
Brent Young

Guests present: Eileen Crane (Assistant to the President)

I. Call to Order

In the absence of Board Chair Nancy Eisenbrandt, Board Chair-Elect Joey Hatch called the meeting to order at 7:30 a.m.

II. Approval of Minutes

The minutes from the September 7, 2006 Executive Committee meeting were reviewed and upon motion by Dr. Christine Bradley, second by Hank Flury, were accepted as presented.

III. Committee Reports

A. Development Committee

Development Committee Chair Joey Hatch reported that profit from Golf Classic was almost \$20,000 and approximately 118 players participated in the tournament. Mr. Hatch added that next year's tournament will again be held at Temple Hills Club in early October.

Mr. Hatch also reported that the 4th Annual Sweethearts for Scholarships is scheduled for Friday, February 9, 2007 and Ms. Marian Ott is serving as event chair. Mr. Hatch added that there are several sponsors already committed including Skanska, Ingram Barge, and The Sage Group.

Mr. Hatch also reported that planning for the Annual Campaign has reactivated and that Executive Director Brent Young has been in touch with consultant Jeff Jowdy and that campaign themes are currently being explored. Mr. Hatch also reiterated that the Annual Fund will allow for a one-time, yearly ask as opposed to multiple requests for support throughout the year.

B. Endowment Committee

Committee Chair Jim Porter reported that the endowment fund balance was

\$220,908.33 as of October 30, 2006. Mr. Porter added that the Endowment Committee will meet this quarter to discuss implementation of the new policies and also about how to best present the Endowment as a giving option in the Annual Fund.

C. Finance and Allocations Committee

Committee Chair Hank Flury reported that Mr. Dave Mullendore will be assuming the chair role in January. Mr. Flury added that the current manner of presenting the financial information to the Board needs to be examined and re-worked so that the information is clear and concise. Mr. Flury restated that the primary difference in the numbers between this year and last is the \$140,000 Oprah Winfrey Foundation Gift but added that without taking those funds into account, the Foundation is raising even more money through special events, grants and other methods.

Mr. Joey Hatch stated that it might be helpful to report financial data over a rolling four year period for better comparison. Brent Young stated that what he has used in the past is a quarterly score card to track performance in terms of funds raised, contacts made and public relations efforts to better measure results against goals. Debra Bauer added that with the Foundation's move from a calendar fiscal year to a July 1 start (to mirror the college), trend data will be accessible because the information is compiled for all of the college's reports. Ms. Bauer also added that she is exploring the possibility of creating simplified financials that will be easier to read. Mr. Flury also mentioned that the quarterly performance reports from Compass Advisory group are necessary and helpful.

D. Nominating Committee

Committee Chair Dr. Christine Bradley reported that there are 28 elected officials on the board and two ex-Oficio members. There will be three members rolling off in 2006 and one member joining in 2007 for a voting membership of 27. Dr. Bradley added that she has spoken with Brent Young about board needs and membership prospects and mentioned that there is a need for more representation from organizations that hire Nashville State graduates. Mr. Young stated that he will be speaking with member prospects from Nissan, UPS and American Paper & Twine.

E. College Advocacy Committee

In the absence of Committee Chair Chris Ferrell, Board Chair Eisenbrandt stated that proclamations were presented to Governor Bredesen and Senator Henry thanking them for their support. Chair Eisenbrandt added that it is necessary for the Board to continue to be watchful and aware to ensure that the multi-year commitment for the facility needs at the college do indeed come to fruition and also make sure that Nashville State continues to stay at the top of the capital outlay list.

Chair Eisenbrandt added that Phase II of the Master Plan, which includes funds for extensive renovations of the existing campus, is second on the capital outlay project list. The list also shows the college's second new building.

A brief discussion also took place regarding program restrictions and Chair Eisenbrandt mentioned that it would be prudent for program restrictions to be eliminated so that the college can move more quickly to meet the specific employment needs area industry. She added that Governor Bredesen's proposal to provide an "almost" free community college education for high school graduates with an ACT score of 19 or higher would have a huge impact on the community and also provide an incentive to high school students.

A brief discussion also took place regarding the importance to continue educating legislators about the needs of non-traditional students. Dr. Bradley added that there is a need, statewide, for community colleges to respond more quickly to the needs of area employers. Dr. Bradley mentioned the possibility of a state study to explore what skill sets manufacturing companies their employees to have out of high school and college and then use that information to go back to the educational institutions.

A discussion also took place regarding the declining number of people enrolled in technical programs that would enter manufacturing type jobs.

IV. Executive Director's Report

Mr. Brent Young briefly discussed his theme for the coming year and mentioned that in order to achieve things that have never been achieved before different activities must take place. Mr. Young added that Dr. George Van Allen was going to be visiting various contacts throughout the coming year and that great efforts will be made to elevate the college's presence in the community and that a greater emphasis will be placed on communications and public affairs.

V. Old Business

No old business was discussed

VI. New Business

Mr. Joey Hatch presented the executive committee with a summary regarding an opportunity for the college to participate in the Youth Opportunity Center, a facility on Charlotte Pike near downtown. The center will house representatives from several different organizations and provide a one-stop location for troubled youth to have access to various services/resources. Dr. Christine Bradley added that five years prior she saw a progress program similar to the one proposed with extremely successful results. A brief discussion regarding the benefits/possibilities of a program such as this took place.

VII. Adjourn

There being no further business to discuss, Nancy Eisenbrandt the meeting at 8:40 a.m.