Critical Advisement Information for the A.A.S. Degree in Business Entrepreneurship Concentration

1. This concentration is for students who have a business, want to open a business, or want to understand what it takes to be an entrepreneur. The intent of this concentration is for students to complete a comprehensive business plan for a current or future business.
2. This AAS degree is not intended to transfer into state university programs of business (TBR and UT universities).
3. It does transfer into the following state university degrees: APSU BS Degree in General Studies, MTSU BS Degree in Professional Studies, and TSU BBA Degree in Supply Chain Management, Marketing, and Management.
4. It also transfers into the following university BS business degree programs: Argosy University, Ashford University (depends on AU major which NSCC courses transfer), Belmont University (depends on BU business major which NSCC courses transfer), Bethel University, Capella University, Cumberland University, Freed-Hardeman University, Kaplan University, Kings College, Lipscomb University, Trevecca Nazarene University, University of Phoenix, and Victory University.
5. If the student does want to pursue the AAS Degree in Business in the Entrepreneurship Concentration they should follow the sequence of courses listed on the advising sheet.
6. ENTR 1600 Entrepreneurship is a pre- or co-requisite with ENTR 1700 Business Financial Management so these courses may be taken in sequence or during the same semester. These courses must be completed and are prerequisites for ENTR 2200 Business Plan Fundamentals.
7. This concentration requires two semesters of economics. Either ECON 2010 Macroeconomics or ECON 2020 Microeconomics as the general education social sciences elective course and the other as a required technical core course.
8. Scheduling:
   1. ENTR 1600 is offered online (all semesters) and at the main campus as an N40 section (fall only).
   2. ENTR 1700 is offered as an N40 section (fall only).
   3. ENTR 2200 is offered as an N40 section (fall only).
9. All AAS Business degree students are required to complete the capstone course BUSN 2395 Business Applications during their final semester in the program or earlier if they have completed the seven prerequisite courses: BUSN 1350 Sales and Service, BUSN 2300 Business Ethics, BUSN 2350 Organizational Behavior, BUSN 2370 Legal Environment of Business, BUSN 2380 Principles of Marketing, ECON 2010 Macroeconomics or ECON 2020 Microeconomics, and LOGI 1000 Introduction to Logistics. The capstone course contains the business program exit exam which is also the course final exam.
10. If the student wants to earn a bachelor’s degree following graduation from NSCC, then you would normally want to advise the student to choose the Tennessee Transfer Pathway (TTP) AS Degree in Business Administration, Finance, Management, or Marketing depending on their career choice instead of the AAS Degree in Business in the Entrepreneurship Concentration.
11. Have a conversation with the student about the connection between their degree choice and ultimate career choice.
12. Help students understand resources to support student success available through Nashville State.

<https://www.nscc.edu/current-students/on-campus-resources>

1. Have a conversation with the student about how their course work will help them reach their academic goals (i.e., coursework [writing assignments, speeches, presentations, collaborative assignments, exams, discussions, readings, research, etc.] helps improve reading, writing, critical thinking, communication, interpersonal, and time management skills)
2. Have a conversation with the student about how their educational experience at NSCC has contributed to their personal growth.
3. Make sure they are aware of the Advising Sheets and Career Outcomes tool. You can email them any of the tools during or after the advisement session.

Additional Comments: Explore the various alternative concentrations for those students who clearly want to earn the AAS Degree in Business. Entrepreneurship may not be the best concentration for the student. Students should also consider Logistics, Management, and Marketing.