

**Nashville State Community College**  
**Business**  
**Management Concentration**

**A.A.S. Degree**

This sequence can be followed by students who begin college-level work in the fall semester. Prerequisites may apply to specific courses; it is the student's responsibility to determine if prerequisites have been met. Additional semesters will be required if prerequisite courses, including Learning Support courses, are not completed. Prior to registering each semester, the student is expected to consult with his/her advisor.

**NAME:** \_\_\_\_\_

**A#** \_\_\_\_\_

**CATALOG YR: 2020 - 2021**

FIRST YEAR – FALL SEMESTER					NOTES
Course No. and Title	Cr.	Term	Grade	Prerequisite	
ENGL 1010 English Composition I	3			Level 2 placement in English or Level 1 placement in English with concurrent enrollment in ENGL 0815 and level 2 placement in Reading or level 1 placement in Reading with concurrent enrollment in READ 0815	
BUSN 1305 Introduction to Business	3			None	
BUSN 1350 Sales and Service	3			None	
BUSN 1360 Software App. for Business	3			Level 2 placement in Reading	
MATH 1010 Math for General Studies OR MATH 1530 Introductory Statistics OR MATH 1630 Finite Mathematics	3			Level 2 placement Math or concurrent enrollment in Math Support	
NSCC 1010 First Year Experience	1			For first-time freshmen only	
<b>Total Credit Hours</b>	<b>16</b>				
FIRST YEAR – SPRING SEMESTER					NOTES
Course No. and Title	Cr.	Term	Grade	Prerequisite	
BUSN 2340 Human Resource Management	3			Level 2 placement in English and Reading	
BUSN 2380 Principles of Marketing	3			Level 2 placement in English and Reading	
LOGI 1000 – Introduction to Logistics	3				
COMM 2025 Fundamentals of Communication. OR COMM 2045 Public Speaking	3			ENGL 1010	
ART 1035 Introduction to Art OR MUS 1030 Introduction to Music	3			Level 1 placement in English and level 2 placement in Reading or concurrent enrollment in READ 0815	
<b>Total Credit Hours</b>	<b>15</b>				
SECOND YEAR – FALL SEMESTER					NOTES
Course No. and Title	Cr.	Term	Grade	Prerequisite	
ACCT 1010 Principles of Accounting I	3			Level 2 placement in Math and Reading	
BUSN 2300 Business Ethics	3			Level 2 placement in English and Reading	
BUSN 2350 Organizational Behavior	3			Level 2 placement in English and Reading	
BUSN 2370 Legal Environment of Business	3			Level 2 placement in English and Reading	
ECON 2110 Principles of Macroeconomics OR ECON 2200 Principles of Microeconomics	3			Level 2 placement in English, Math, and Reading	
<b>Total Credit Hours</b>	<b>15</b>				
SECOND YEAR – SPRING SEMESTER					NOTES
Course No. and Title	Cr.	Term	Grade	Prerequisite	
ACCT 1020 Principles of Accounting II	3			ACCT 1010	
BUSN 2330 Principles of Management	3			Level 2 placement in English and Reading	
BUSN 2395 Business Applications	3			BUSN 1350, BUSN 2300, BUSN 2350, BUSN 2370, ECON 2100 or ECON 2200, and LOGI 1000	
FIN 2110 Money and Banking	3			Level 2 placement in Math and Reading	
Technical Elective (BUSN 2389, ECON 2100, ECON 2200, or Cooperative Education)	3			See Catalog	
<b>Total Credit Hours</b>	<b>15</b>				
<b>Total A.A.S. Degree Credit Hours</b>	<b>61</b>				

**Note:** Cooperative work experience can be an important addition to a student's formal classroom work. Co-op courses may substitute for technical elective courses with the prior approval of the Program Coordinator. The Career Services Office will provide the correct course numbers.