

Nashville State Community College
BUSINESS
 Management Concentration
 2016-17 Catalog – A.A.S. Degree

NAME: _____
 PHONE: (WORK) _____ (HOME) _____
 ADVISOR: _____
 DATE / TIME: _____

A _____
 E-MAIL: _____
 OFFICE/PHONE: _____
 DATE / TIME: _____

FIRST YEAR - FALL SEMESTER			
Course No. and Title	Cr.	Term	Prerequisite
BUSN 1305 Introduction to Business (Formerly BUS 1113 Intro to Business)	3		NONE
BUSN 1350 Sales and Service (Formerly MKT 1400 Customer Service & Sales)	3		NONE
BUSN 1360 Software App. For Business	3		Level 2 placement in Reading
ENGL 1010 English Composition I	3		Level 2 placement in English or Level 1 placement in English with concurrent enrollment in ENGL 0815; Reading: Level 2 placement in Reading or concurrent enrollment in READ 0815
Mathematics Elective, choose one: MATH 1010, Math 1530, or Math 1630	3		Level 2 placement or higher in Math or concurrent enrollment in MATH 0825
NSCC 1010 First Year Experience	1		NONE
FIRST YEAR - SPRING SEMESTER			
Course No. and Title	Cr.	Term	Prerequisite
BUSN 2340 Human Resource Management (Formerly BUS 2250 Human Resource Management)	3		Level 2 placement in English and Reading
BUSN 2380 Principles of Marketing (Formerly MKT 2220 Marketing)	3		Level 2 placement in English and Reading
FIN 2110 Money and Banking (Formerly BNK 2110)	3		Level 2 placement in Math and Reading
¹ Humanities/Fine Arts Elective Art 1030 Art Appreciation or Mus 1030 Music Appreciation	3		Level 1 placement in English ; Level 2 placement in Reading or concurrent enrollment in READ 0815
SPCH 1010 Fundamentals of Speech Comm or SPCH 1112 Speech Communications	3		ENGL 1010 and Level 2 placement in Reading or concurrent enrollment in READ 0815
SECOND YEAR - FALL SEMESTER			
Course No. and Title	Cr.	Term	Prerequisite
ACCT 1010 Principles of Accounting I (Formerly ACCT 1104)	3		Level 2 placement in Math and Reading
BUSN 2300 Business Ethics (Formerly BUS 2310 Business Ethics)	3		Level 2 placement in English and Reading
BUSN 2350 Organizational Behavior (Formerly BUS 2111 Organizational Behavior)	3		Level 2 placement in English and Reading
BUSN 2370 Legal Environment of Business (Formerly BUS 2650 Legal Environment of Business)	3		Level 2 placement in English and Reading
ECON 2010 Macroeconomics <u>or</u> ECON 2020 Microeconomics	3		Level 2 placement in English and Reading; NOTE: ECON 2010 is not a prerequisite for ECON 2020
SECOND YEAR - SPRING SEMESTER			
Course No. and Title	Cr.	Term	Prerequisite
ACCT 1020 Principles of Accounting II (Formerly ACCT 1105)	3		ACCT 1010 (C or Higher)
BUSN 2330 Principles of Management (Formerly BUS 2400 Principles of Management)	3		Level 2 placement in English and Reading
BUSN 2395 Business Applications (Formerly BUS 2900 Management Applications)	3		BUSN 1350 (Formerly MKT 1400), BUSN 2350 (Formerly BUS 2111), BUSN 2370 (Formerly BUS 2650), BUSN 2380 (Formerly MKT 2220), and ECON 2210 or ECON 2020
LOGI 1000 Introduction to Logistics	3		NONE
Technical Elective , Choose one: BUSN 2385, ECON 2010 or ECON 2020 or Coop Educ	3		BUSN 2385, ECON 2010 and 2020 - Level 2 placement in English and Reading. Note ECON 2010 not a prerequisite for ECON 2020

Cooperative work experience can be an important addition to a student's formal classroom work. Co-op courses may substitute for technical elective courses with the prior approval of the Program Coordinator. The Career Employment Center will provide the correct course numbers.