

**Nashville State Community College
Business
Management Concentration**

A.A.S. Degree

This sequence can be followed by students who begin college-level work in the fall semester. Prerequisites may apply to specific courses; it is the student's responsibility to determine if prerequisites have been met. Additional semesters will be required if prerequisite courses, including Learning Support courses, are not completed. Prior to registering each semester, the student is expected to consult with his/her advisor.

NAME: _____ A# _____

CATALOG YR: 2017-2018

| FIRST YEAR – FALL SEMESTER | | | | | NOTES |
|---|-----------|------|-------|---|-------|
| Course No. and Title | Cr. | Term | Grade | Prerequisite | |
| ENGL 1010 English Composition I | 3 | | | Level 2 placement in English or Level 1 placement in English with concurrent enrollment in ENGL 0815 and level 2 placement in Reading or level 1 placement in Reading with concurrent enrollment in READ 0815 | |
| BUSN 1305 Introduction to Business | 3 | | | None | |
| BUSN 1350 Sales and Service | 3 | | | None | |
| BUSN 1360 Software App for Business | 3 | | | Level 2 placement in Reading | |
| MATH 1010 Math for Liberal Arts OR MATH 1530 Probability & Statistics OR MATH 1630 Finite Mathematics | 3 | | | Level 2 placement Math or concurrent enrollment in Math Support | |
| NSCC 1010 First Year Experience | 1 | | | For first-time freshmen only | |
| Total Credit Hours | 16 | | | | |
| FIRST YEAR – SPRING SEMESTER | | | | | NOTES |
| Course No. and Title | Cr. | Term | Grade | Prerequisite | |
| BUSN 2340 Human Resource Management | 3 | | | Level 2 placement in English and Reading | |
| BUSN 2380 Principles of Marketing | 3 | | | Level 2 placement in English and Reading | |
| FIN 2110 Money and Banking | 3 | | | Level 2 placement in Math and Reading | |
| SPCH 1010 Fundamentals of Speech Comm. OR SPCH 1112 Speech | 3 | | | ENGL 1010 | |
| ART 1030 Art Appreciation OR MUS 1030 Music Appreciation | 3 | | | Level 1 placement in English and level 2 placement in Reading or concurrent enrollment in READ 0815 | |
| Total Credit Hours | 15 | | | | |
| SECOND YEAR – FALL SEMESTER | | | | | NOTES |
| Course No. and Title | Cr. | Term | Grade | Prerequisite | |
| ACCT 1010 Principles of Accounting I | 3 | | | Level 2 placement in Math and Reading | |
| BUSN 2300 Business Ethics | 3 | | | Level 2 placement in English and Reading | |
| BUSN 2350 Organizational Behavior | 3 | | | Level 2 placement in English and Reading | |
| BUSN 2370 Legal Environment of Business | 3 | | | Level 2 placement in English and Reading | |
| ECON 2010 Macroeconomics OR ECON 2020 Microeconomics | 3 | | | Level 2 placement in English, Reading, and Math | |
| Total Credit Hours | 15 | | | | |
| SECOND YEAR – SPRING SEMESTER | | | | | NOTES |
| Course No. and Title | Cr. | Term | Grade | Prerequisite | |
| ACCT 1020 Principles of Accounting II | 3 | | | ACCT 1010 | |
| BUSN 2330 Principles of Management | 3 | | | Level 2 placement in English and Reading | |
| BUSN 2395 Business Applications | 3 | | | BUSN 1350, BUSN 2350, BUSN 2370, BUSN 2380, and ECON 2010 or ECON 2020 | |
| LOGI 1000 Introduction to Logistics | 3 | | | None | |
| Technical Elective (BUSN 2385, ECON 2010, ECON 2020, or Cooperative Education) | 3 | | | See Catalog | |
| Total Credit Hours | 15 | | | | |
| Total A.A.S. Degree Credit Hours | 61 | | | | |

Note: Cooperative work experience can be an important addition to a student's formal classroom work. Co-op courses may substitute for technical elective courses with the prior approval of the Program Coordinator. The Career Services Office will provide the correct course numbers.