

**Nashville State Community College**  
**BUSINESS MANAGEMENT**  
 Entrepreneurship Concentration  
 2011-12 Catalog – A.A.S. Degree

NAME: \_\_\_\_\_

# A \_\_\_\_\_

PHONE: (WORK) \_\_\_\_\_ (HOME) \_\_\_\_\_

E-MAIL: \_\_\_\_\_

ADVISOR: \_\_\_\_\_

OFFICE/PHONE: \_\_\_\_\_

DATE / TIME: \_\_\_\_\_

DATE / TIME: \_\_\_\_\_

**NOTES AND COMMENTS**

FIRST YEAR - FALL SEMESTER			
Course No. and Title	Cr	Grade	Prerequisite
ENGL 1010 English Composition I	3		DSPR 0800 & DSPW 0800
ENTR 1600 Entrepreneurship	3		DSPR 0800 and DSPW 0700
ENTR 1700 Business Financial Management	3		DSPR 0800, DSPW 0700, and ENTR 1600 Prerequisite or co-requisite
<b>MATH Elective, choose one:</b> MATH 1010, MATH 1530, or MATH 1630	3		Completion of all competencies in Learning Support Math or DSPM 0800, or equivalent skills
TECHNICAL ELECTIVE	3		Any BUS, ECON, ENTR, FIN (BNK), or MKT course or a related advisor approved course.

FIRST YEAR - SPRING SEMESTER			
Course No. and Title	Cr	Grade	Prerequisite
ACCT 1000 Survey of Accounting	3		Completion of all competencies in Learning Support Math or DSPM 0800
ECON 2010 Macro <b>or</b> ECON 2020 Micro	3		DSPR 0800 and DSPW 0700
<b>HUMANITIES ELECTIVE</b>	3		See NSCC Catalog for a list of courses.
MKT 1400 Customer Service & Sales	3		DSPR 0800 and DSPW 0700
SPCH 1010 Fundamentals of Speech Comp <b>or</b> SPCH 1112 Speech Communications	3		<b>ENGL 1010</b>

SECOND YEAR - FALL SEMESTER			
Course No. and Title	Cr	Grade	Prerequisite
BUS 2111 Organizational Behavior	3		DSPR 0800 and DSPW 0700
ENTR 1800 Entrepreneurship Marketing	3		
<b>SOCIAL SCIENCES ELECTIVE</b>	3		See NSCC Catalog for a list of courses.
TECHNICAL ELECTIVES	6		Any BUS, ECON, ENTR, FIN (BNK), or MKT course or a related advisor approved course.

SECOND YEAR - SPRING SEMESTER			
Course No. and Title	Cr	Grade	Prerequisite
BUS 2650 Legal Environment of Business	3		DSPR 0800 & DSPW 0700
BUS 2900 Management Applications	3		DSPR 0800 & DSPW 0700
ENTR 2200 Business Plan Fundamentals	3		DSPR 0800, DSPW 0700, ENTR 1600, 1700, & 1800
TECHNICAL ELECTIVES	6		Any BUS, ECON, ENTR, FIN (BNK), or MKT course or a related advisor approved course.

Cooperative work experience can be an important addition to a student's formal classroom work. Co-op courses may substitute for technical courses with the prior approval of the Program Coordinator. The Career Employment Center will provide the correct course numbers.